

# ADVANCED MANUFACTURING

## LOW COST, HIGHER PROFITS

**14%**  
**LOWER**

The cost of doing business is 14% lower than the national average.  
— *Moody's Analytics*

**23%**  
**LOWER**

Energy costs are significantly lower than the national average.  
— *Moody's Analytics*



The annual average industrial electricity rate is 6.91 cents per kilowatt-hour.

— *U.S. Energy Information Administration*

## RECENT PROJECTS

Andersen Windows and Doors:  
**\$20 MILLION**

Clow Valve:  
**\$68 MILLION**

Collins Aerospace:  
**\$14 MILLION**

Dee Zee, Inc.:  
**\$10 MILLION**

Ihle Fabrications, LLC:  
**\$11 MILLION**

Michael Foods:  
**\$146 MILLION**

Osmundson Manufacturing:  
**\$19 MILLION**

Vermeer Corporation:  
**\$44 MILLION**

## PRO-BUSINESS

**NO<sup>00</sup>**  
**TAXES**



No sales, use or property tax on machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside Iowa.

Iowa is a

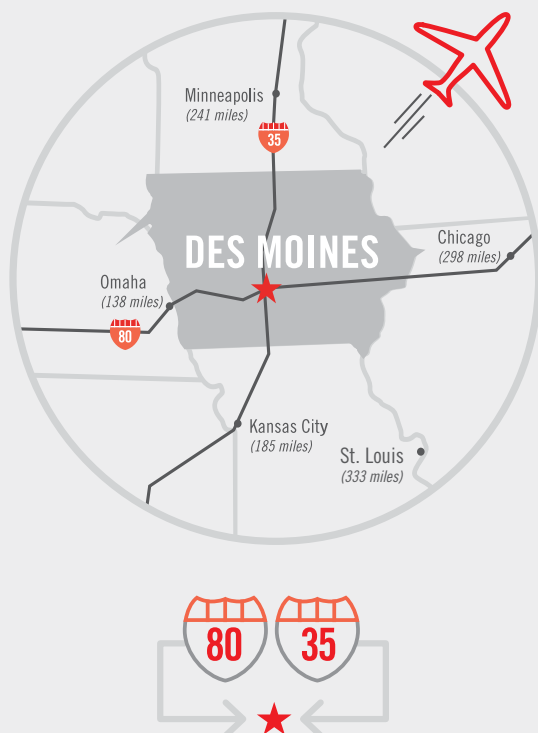
**RIGHT  
-TO-  
WORK**

state.



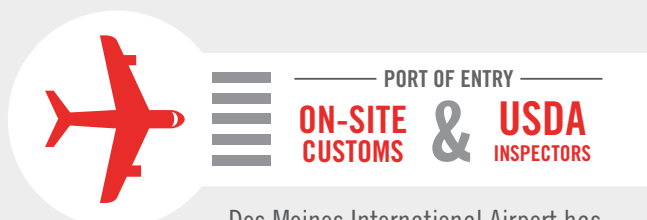
- Iowa offers a partially refundable 6.5% tax credit for R&D activities.
- State financial assistance.
- Local property tax abatement.
- Reduction in corporate income tax.

## TRANSPORTATION INFRASTRUCTURE



Crossroads of I-80 / I-35 and part of USMCA corridor.

- 60 million people accessible within a 500-mile radius.
- 449 truck transportation establishments in the region.
- Access to three Class I railroads from a newly constructed transload facility.
- Railroads serving the region include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific.
- Foreign Trade Zone #107.
- Iowa has the 4th highest concentration of heavy and tractor-trailer truck drivers.



Des Moines International Airport has over 1 million square feet in cargo apron.

## MAJOR MANUFACTURERS IN DSM USA

3M Company	Quality Manufacturing
Accumold	Smithfield Foods, Inc.
Altec	The Wittern Group
Andersen Windows	Titan Tire Corporation
Anderson Erickson Dairy	TPI Composites, Inc.
B&G Foods	Vermeer Corporation
Bridgestone	Weiler, Inc.
Clow Valve Co.	Windsor Windows & Doors
Collins Aerospace	
ColorFX	
Dee Zee, Inc.	
EFCO Corp	
Emerson/Fisher Division	
Ihle Fabrications, LLC	
JBS Swift	
John Deere Companies	
Lely North America	
Lennox	
Musco Lighting	
Pella Corporation	
Osceola Food, LLC (Hormel Foods)	
Osmundson Manufacturing	

## EFFICIENT, CAPABLE WORKFORCE



**38.8%**

have a bachelor's degree or higher.

— JobsEQ



**70.0%**

labor force participation rate.

— JobsEQ



**72,791**

manufacturing workers are available in the laborshed area.

— Iowa Workforce Development

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